



## SUMMER INSTITUTE

Everyone in admissions remembers the uncertainties of their first few months on the job, and we hope attending Summer Institute will help to answer some of your questions about your new career field.

As we come together to plan Summer Institute every year, our goal is to be your one-stop resource you need to achieve a successful career in the admissions field.

During this program you will have a chance to talk informally with new and experienced admissions counselors as well as some high school guidance counselors from across Indiana. You will be attending interactive sessions on a variety of topics, which we are certain you will find useful as you start your first year in admissions.

We aim to:

- Introduce you to the profession of College Admissions and High School Guidance Counseling
- Familiarize you with topics involving financial aid, ethics in admission and travel planning
- Present real world admission situations in the high school and college fair settings
- Explain the roles that IACAC and NACAC play in college admission and high school guidance / counseling
- Introduce territorial management skills
- Provide networking opportunities

Along with the support you'll receive from your colleagues in the office, you'll have an additional network of peers to support your development as an admission professional—just ask a Summer Institute alum! We look forward to meeting you, engaging in thoughtful dialog, and expanding your college admissions knowledge! The entire Professional Development Committee looks forward to meeting each one of you during the Institute. By taking an active role in the Institute, you can change the way you think of College Admission and Higher Education. If you have questions regarding MMI, please feel free to email Lindsey Speer ([lspeer@bsu.edu](mailto:lspeer@bsu.edu)) or Will Patch ([WDPatch@manchester.edu](mailto:WDPatch@manchester.edu))